The Office receives applications electronically. Please submit your application at http://www.floir.com/iportal, using the i-Apply link to Online Company Admissions.

This package is designed to assist individuals in preparing the application with all the information required by statute and to facilitate expeditious processing of the application by this Office.

PLEASE NOTE: THE COMPLETED CHECK LIST MUST BE SUBMITTED WITH THE APPLICATION PACKAGE.

The completed application package must be submitted to the Office by utilizing the following link:

http://www.floir.com/iportal and select iApply - Online Company Admissions

If this package requires submission of forms and/or rates, upon receipt of an email notification of acceptance of the application, the Applicant is directed to return to the Industry Portal http://www.floir.com/iportal and select "Form & Rate Filing Assembly and Submission" to begin the submission of forms and/or rates.

Any questions concerning this application package may be directed to the Application Coordinator at appcoord@floir.com. For iApply only questions, contact the Application Coordinator at iapply@floir.com

In order for a submission to be considered a complete application, all required information must be included in the filing. Filings that do not include all required information will be disapproved or returned.

INSTRUCTIONS SECTION I - APPLICATION FEES AND FORM

Section I-1 License Fee

A license fee of \$250 must accompany each application as required by Sections 627.828(4) and 627.849(1)(a), Florida Statutes.

Section 1-2 Investigation Fee

An investigation fee of \$100 must accompany each application as required by Sections 627.828(4) and 627.849(1)(b), Florida Statutes.

Section I-3 Fingerprint Processing Fee

Applicants are required to prepay electronically for the processing of the fingerprint cards required in section IV-5. Please see form OIR-C1-938 for instructions. The fingerprint cards are to be submitted with the application filing.

Submit a copy of the invoice and a copy of the check with your online application filing via iApply. This procedure will expedite the processing of your application and assure a timely recording of the fee.

NOTE: Florida residents have the option of having their fingerprints digitally scanned rather than providing paper fingerprint cards. Please see form OIR-C1-938 for instructions.

<u>Section I-4</u> Application for License to Conduct Business as a Premium Finance Company in the State of Florida.

An original signature by the applicant's president must appear on this form under corporate seal. If the corporation does not have a seal, a letter signed by the corporate secretary must be provided stating that the corporation does not have a seal.

INSTRUCTIONS SECTION II - LEGAL

Section II-1 Articles of Incorporation

Provide the applicant's Articles Of Incorporation and all amendments if the applicant is a corporation. They must be recently certified by the official public records custodian in the applicant's state of domicile. The certification letter must be an original. If the applicant is not a corporation, include the articles of association, partnership agreement, trust agreement, or other similar documents, together with all amendments to such documents.

Section II-2 Certificate of Status from State of Domicile

Provide an original certificate of status from the applicants state of domicile. A certificate of status is a document issued by the applicant's state of domicile public records custodian for corporate records, generally the Secretary of State. The certificate documents that the applicant is duly organized and that all state taxes and fees have been paid. The certificate must show good standing, be sealed by the state, and be a recently prepared original document, not a photocopy.

Section II-3 Company Bylaws or Similar Documents

Provide a copy of the applicant's current bylaws, rules, regulations, or similar documents regulating the conduct of the applicant's internal affairs. Corporate bylaws must be sealed, signed, and dated by the secretary of the applicant company. No signatures other than the secretary's will be accepted. The secretary's statement must also be recently dated.

Section II-4 Certificate of Status from Florida Secretary of State

Provide a certificate of status from the Florida Secretary of State if the applicant is a foreign corporation. All foreign corporations are required to secure, through the office of the Secretary of State of Florida, a charter to do business in Florida.

If you have any questions concerning filing with the Secretary of State, please contact their Division of Corporations at (850) 245-6051.

The Secretary of State will mail you a Certificate of Status. This original certificate must be forwarded to the Office of Insurance Regulation as part of your premium finance application as proof of your filing with the Secretary of State as a foreign corporation.

<u>Important Note:</u> The Secretary of State will issue a charter to a premium finance company before the Office of Insurance Regulation completes its processing of an application for a license. This charter authorizes the company to engage in any type of business except insurance. Your company may not engage in the business of premium financing in Florida until it has been issued a license by the Director of Insurance Regulation.

Section II-5 Fictitious Name Filing

Provide documentation of your compliance with Section 865.09, Florida Statutes, dealing with fictitious names if the applicant plans to utilize a fictitious name. Contact the Florida Secretary of State at the following telephone number for assistance in complying with these requirements (850) 245-6058.

INSTRUCTIONS SECTION III - FINANCIAL

Section III-1 Financial Requirements

All applicants are required to have a statutory net worth of \$35,000 attested to by two officers of the company <u>or</u> a surety bond in the amount of \$35,000 and a statutory net worth of \$10,000 attested to by two officers of the company.

As noted above, if the applicant elects to maintain a \$10,000 statutory net worth, a \$35,000 surety bond will be required to be submitted with the application. Accordingly, an Office approved blank copy of a surety bond form is enclosed. Have the Florida resident agent of the surety company complete the blanks on the form and return it with your application. -OR-

If the applicant elects a \$10,000 minimum statutory net worth, a deposit of \$35,000 can be arranged with the Bureau of Collateral Management. They may be contacted at (850) 413-3167.

All applicants are required to maintain and show proof of, at all times, an errors and omissions insurance policy of no less than \$500,000 covering the acts of its officers, employees and agents. The policy may contain reasonable deductibles not to exceed 2 percent of the policy limits. Please return proof of this coverage with your application.

Section III-2 Plan of Operations

Provide the following information so that the Office will have a clear understanding of the present and proposed operations of the applicant:

- (A) **Marketing and Growth**. Provide a statement setting forth a projection of the volume of business the applicant anticipates writing for the next three years. Include an initial marketing plan for the proposed premium finance company.
- (B) Additional Sources of Capital. Provide a statement as to what sources of capital would be available to the applicant during periods of negative cash flow and what arrangements may have been made for handling volume which may exceed the applicant's capacity. This pertains to any controls which the applicant may have in place to prevent acceptance of contracts in excess of the applicant's capacity to finance them, to obtain additional financing, or to notify the agent to use another premium finance company until further notice.

If your plan includes the use of personal resources of the owners of the applicant, a Personal Financial Statement form must be provided for each owner. (Official form enclosed).

If your plan includes use of the resources of affiliated or parent organization(s), audited financial statements of these organizations must be provided for the past three years. If no audit was performed, the financial statements must be prepared in accordance with generally accepted accounting principals and be attested to by the president and secretary of the organization (or persons holding similar positions, if not a corporation).

If the applicant intends to utilize a line of credit with a bank or other financial institution as a source of additional capitalization, a letter from the financial entity must be presented which verifies the existence or approval of the line of credit. Only a financial institution licensed as a premium finance company or exempt from the license requirement in accordance with Section 627.826, Florida Statutes, is eligible to accept premium finance contracts as collateral for loans.

- (C) **Assignments.** Provide a statement as to what arrangement may have been made for assigning contracts to another premium finance company, including complete details concerning the procedure to be followed in making assignments, to whom they will be made, on what terms, how and when the contracts are to be funded and by whom, and verify that the assignment will be with recourse against the assigning company.
- (D) **Types of Insurance Financed.** Provide a list of the types of insurance the applicant will finance (life insurance cannot be financed).
- (E) Other Business Conducted. If business other than financing premiums will be conducted on the licensed premises, provide a statement as to what other business will be conducted and by whom.
- (F) **Branches, Subsidiaries, and Affiliates.** If the applicant has one or more branches, subsidiaries, or affiliates, provide a listing of the complete names and addresses of such places of business, together with a statement as to precisely where the applicant will make available all relevant books, records, accounts and documents.

Section III-3 Managerial Experience

Provide a statement giving the length of time that the applicant has managed a business, including dates of operation, location, licenses required (if any), and the name and nature of the business. If the applicant has no prior premium finance experience, provide an explanation of the steps taken or experience possessed by the principals in other areas that will insure that the applicant has sufficient managerial experience to avoid becoming a hazard to the insurance-buying public.

INSTRUCTIONS SECTION IV - MANAGEMENT

Names requested in this section should include complete first, middle and last names.

Section IV-1 List of All Officers, Directors, and Shareholders

A. List on the enclosed form, Complete List of Officers, Directors, and Shareholders (10% or more), the names of each officer, director, and person having direct or indirect control of the organization, including officers and directors up through the ultimate parent corporation or holding company. Use a separate form for each company.

Include on this form the names of each shareholder owning ten percent (10%) or more of any class of any outstanding stock of the organization, including shareholders owning ten percent (10%) or more up through the ultimate parent corporation, together with the percentage, number of shares, and class of shares held by each shareholder. If any 10% or greater owner is an entity other than a natural person, please list the owners, officers, directors, and managing members of this entity on the referenced forms. Use a separate form for each company.

- B. If the applicant is a subsidiary of a parent or holding company, provide an organization chart showing the relationship of all related corporations.
- C. Full names, including middle names, must be listed. Please state if a middle name does not exist.

Section IV-2 Biographical Statement and Affidavit for Officers, Directors and Shareholder

Provide a biographical affidavit (Form OIR-C1-1423) for each officer, director, and shareholder listed in Section IV-1 except for those companies in the organizational structure between the immediate parent and the ultimate parent. All questions must be answered. If, however, the biographical affidavits are currently on file and are not more than two years old, no submission is necessary.

The requirement for the affiant's social security number as part of the Biographical Affidavit is mandatory. However, pursuant to section 119.071(5), Florida Statutes, social security numbers collected by an agency are confidential and exempt from section 19.07(1), Florida Statutes, and section 24(a), Art. 1 of the State Constitution and must be segregated on a separate page. Therefore, instead of including the SSN on page 6 of the NAIC form, please include the affiant's name and social security number on a separate page and attach it to the Biographical Affidavit. Also please stamp CONFIDENTIAL at the top and bottom of the separate page.

Section 119.071(5), Florida Statutes, gives authority for an agency to collect social security numbers if imperative for the performance of that agency's duties and responsibilities as prescribed by law. Limited collection of social security numbers is imperative for the Office of Insurance Regulation. The duties of the Office of Insurance Regulation in background investigation are extensive in order to insure that the owners, management, officers, and directors of any insurer are competent and trustworthy, possess financial standing and business experience, and have not been found guilty of, or not pleaded guilty or nolo contendere to, any felony or crime punishable by imprisonment of one year.

Section IV-3 Investigative Background Report

An Investigative Background Report must be provided for each person listed in Section IV-1 above except for those companies in the organizational structure between the immediate parent and the ultimate parent. Background reports must be submitted by the selected background investigator vendor directly to the Office prior to or contemporaneously with the submission of the application filing. Please refer to form OIR-C1-905 for instructions.

Section IV-4 Fingerprint Cards

Fingerprint cards must be completed for each person listed in Section IV-1. The cards will be furnished by the Office upon request. **No cards other than those furnished by the Office will be accepted.** The cards must be completed at a law enforcement agency and returned to this Office for processing. Please refer to form OIR-C1-938 for instructions.

Due to the length of time required by law enforcement agencies to process fingerprint cards, it is suggested that the cards be ordered immediately so they may be submitted before or with the application.

Note: Florida residents have the option of having their fingerprints digitally scanned rather than providing paper fingerprint cards and fees as noted above. Please refer to form OIR-C1-938 for instructions.

INSTRUCTIONS SECTION V - FORMS AND RATES

Section V-1 Forms

Provide 3 copies of each form to be used in connection with the financing of insurance premiums. Use of the first three forms named below are required of all premium finance companies. Use of other forms is optional; however, if other forms are to be used, they must be submitted for approval.

- A. Premium Finance Agreement
- B. Ten Day Notice of Intent to Cancel Form
- C. Standard Cancellation Notice Form all copies must be printed on pink paper
- D. Other Forms

Section V-2 Service Charge and Interest Rate Plan

Provide three copies of the Service Charge and Interest Rate Plan proposed to be charged, including all modifications of service charges and interest rates to be paid by the insured or others under a Premium Finance Agreement.

CHECK LIST SECTION I - APPLICATION FORMS AND RELATED FEES

Applica	ant Nam	ne:	
Item#			Check List
1.	Specia	alty insurer license fee paid	
	(a)	Copy of Invoice included (Official Form)	
	(b)	Copy of check	
	(c)	Original mailed to Bureau of Financial Services	
2.	Finger	print fees paid electronically	
	(a)	Copy of on-line payment confirmation	
3.	Applica	ant completed application for license (Official Form)	
	(a)	All information provided	
	(b)	Sealed by applicant or letter stating no corporate seal exists	
	(c)	Signed by president and secretary	

CHECK LIST SECTION II - LEGAL DOCUMENTS

Applica	Applicant Name:				
Item#				Check List	
1.	Organi	zationa	l Documents - Original		
	(a)	Articles	s of Incorporation		
		(1)	Original certification by state of domicile		
		(2)	Articles with all amendments attached	🗆	
	(b)	Articles	s of Association		
	(c)	Partne	ership Agreement	🗆	
	(d)	Trust A	Agreement		
	(e)	Other			
2.	Certific	cate of	Status from state of domicile (Original)		
	(a)	Good	standing indicated	🗀	
	(b)	Sealed	d by state		
	(c)	Signed	d by proper public official	🔲	
3.	Compa	any Byl	aws (or similar documents (Original)		
	(a)	Signed	d and dated by secretary (Original)	🔲	
	(b)	Corpo	rate Seal (as applicable)		
4.			Status from Florida Secretary of State (Foreign Corporations Orded	* '	
5.	Fictitio	us Nam	ne Certificate (if applicable) - Original	П	

CHECK LIST SECTION III - FINANCIAL

Applicant Name:					
Item#		Check	<u>: List</u>		
1.	Currer	nt Financial Statements			
	(a)	Not over twelve months old			
	(b)	Net worth of at least \$35,000 or \$10,000 (See 1.d. below)			
	(c)	Verified under oath by two corporate officers			
	(d)	\$35,000 Surety Bond if the \$10,000 minimum net worth election is made –or-			
	(e)	\$35,000 deposit with Bureau of Collateral Management if \$10,000 minimum net worth election is made			
	(f)	Proof of Errors and Omissions Insurance Coverage			
2.	Currer	nt Financial Statements of Parent and affiliates (if applicable)			
	(a)	Not over twelve months old			
	(b)	Must have a positive net worth			
	(c)	Verified under oath by two corporate officers			
3.	Plan o	of Operations			
		IF THE INFORMATION BELOW IS NOT PROVIDED AS INDICATED. APPLICATION MAY BE RETURNED			
	(a)	3 year projection of volume of business and initial marketing plan			
	(b)	Sources of additional capital			
		If personal resources, personal financial statements are also required (Official Form)			

		If resources of parent organization, financial statements of controlling entity for the past three (3) years
		If line of credit, verification
	(c)	Statement regarding assignments
	(d)	A list of the types of insurance to be financed
	(e)	A statement indicating other business to be conducted on licensed premises
	(f)	A list of the names and addresses of branches, subsidiaries, or affiliates
		Location of books and records indicated
4.	Statem	nent of managerial experience
	(a)	Include dates, location, nature and names of operations
	(b)	If no premium finance experience, explanation of competency of management in this field

CHECK LIST SECTION IV - MANAGEMENT

Applica	ant Nam	e:	
Item#		Chec	ck List
1.	Listing	of officers, directors, controlling individuals, and shareholders	
	(a)	Separate listing of all officers directors, controlling individuals, And shareholders including percentage held and number and Class of shares for the company and its parents and/or holding Companies (Official Form)	
	(b)	If parent company indicated, organization chart	
	(c)	Full Names and titles listed (including full middle name or indication If one dues not exist)	
2.		phical Statement and Affidavit for each individual listed in 1V-1 (Official Form)	
	For ea	ch form:	
	(a)	All blanks completed	
	(b)	Contains original signature	
	(c)	Notarized (original)	
	(d)	Full name given (including full middle name or indication if one does not exist)	
	(e)	Submitted an original of each affidavit	. 🗆
	(f)	Provide Social Security Number on separate page	. 🔲
3.	Investi	gative Background Report for each individual listed in	

4.		gative Background Report for each individual listed in n IV-1	
5.	Finger	print Cards for each individual listed in Section IV-1	
	For ea	ch card:	
	(a)	Card obtained from Office of Insurance Regulation	
	(b)	Card contains original signature	
	(c)	No erasures on or alteration of card	
	(d)	All blanks completed	П

CHECK LIST SECTION V - FORMS AND RATES

Applicar	nt Nam	e:	
Item#		<u>Che</u>	ck List
1.	Forms		
;	a.	Premium Finance Agreement form - 3 copies	
	b.	Ten Day Notice of Intent to Cancel - 3 copies	
	C.	Standard Cancellation Notice - 3 copies	
		All copies printed on pink paper	
	d.	Other - 3 copies of each form - (If not listed, please list):	
		Draft	
		Coupon	
		Additional Premium Request	
2.	Service	e Charge and Rate Plan - 3 copies	
RETUI PACK		HE COMPLETED CHECK LIST WITH THE APPLICATION	N

CHECKLIST VERIFICATION

The undersigned says that he/she is a senio application submitted to the Florida Office of licensure sought by	~ ·
(Entity Na	ame)
has read said application, that he/she knows the indicated in the application checklist have he/she executed the same in his/her authorized the instrument, the applicant on behalf which the instrument, the applicant on behalf which the instrument is applicant on behalf which the instrument.	ne contents thereof and verifies that the items been submitted with the application, that ed capacity, and that by his/her signature on
I understand that whoever knowingly makes a mislead a public servant in the performance misdemeanor of the second degree, pursuan	e of his or her official duties is guilty of a
Dated	
Signature of President, Secretary, or Treasure	Give full and exact name of Applicant) —- er
Printed Name	Printed Title

APPLICATION FOR LICENSE TO CONDUCT BUSINESS IN THE STATE OF FLORIDA PREMIUM FINANCE COMPANY

				, 20
TO THE INSU TALLAHASSE	IRANCE COMMISSIONER EE, FLORIDA	• 1		
SIR: The				
	(Give name of co	mpany or associ	ation in full)	
Federal Identif	fication Number			
of				
	Home Office Address	City	State	Zip
Telephone: ()	Fax: ()	
E-Mail Addres	s:			
do hereby affi	la, under the laws thereof, rm that all of the response upport of this application ar By	s, information, e e true and corre	xhibits, and documer	ntary evidence
Attest				
	Secretary ney or Principal filing this a	pplication:	(Corpora	te Seal)
		Title:		
Company:	, .		·	
Street Addres	s:			
City:	Sta	te:	Zip Code:	
Telephone: ()	Fax: ()	
E-Mail Addres	ss:			